

**PURSANT'S INVESTMENT BANKING PRACTICE IS PLEASED TO ANNOUNCE THAT  
REVOLENT SOLUTIONS GROUP HAS ACQUIRED ALLSTAR CLEANING SERVICE.**



### The Transaction:

In May 2017, Allstar Cleaning Service (“ACS”) was acquired by Revolent Solutions Group (“Revolent”). Pursant, LLC acted as the sole Merger & Acquisition Advisor to Revolent.

### Our Client:

Established in 2010 with its first acquisition, AFS Janitorial, the Revolent Solutions Group is a facility solutions organization that is a rapidly expanding across the eastern seaboard of the United States through a combination of organic and acquisitive growth. Based in Tampa, FL, they provide a vast array of facility solutions including janitorial, landscape maintenance and design, and general building maintenance to commercial, financial, educational and other facilities.

### About Allstar Cleaning Services:

Allstar Cleaning Services was founded in 1991 and today is a leading provider of janitorial services to the commercial office, manufacturing, education, and healthcare facilities in central Florida.

### How Pursant Helped:

As Revolent’s Acquisition Strategy Management (ASM) partner, Pursant worked with Revolent to clearly define the acquisition criteria; develop a qualified pool of potential Sellers and then engage in exploratory discussions with parties to

share the Revolent story and qualify companies for cultural and transactional alignment. ACS rose to the top as an excellent fit. We went on to manage the follow-on stages of the M&A process until close.

### Accolades:

#### **Bryson Ravers, President, Revolent Solutions Group**

*“As soon as we learned about ACS, we knew the company’s combination of location, strong reputation for quality, and their high standard for customer service were very compatible with ours. We liked that the opportunity also strengthened our presence along the space coast and more specifically Brevard County. The Pursant team was a dynamic partner throughout the whole transaction, from strategic criteria development, to sourcing and vetting candidates, and ultimately advising us on the finer points of the transaction. We look forward to working together with Drago, Robert, and their team to continue building upon the past successes of ACS.”*

#### **Drago Jazbec, Owner, Allstar Cleaning Service**

*“We are thrilled to be part of the Revolent Solutions family. Bryson and his entire organization have been exceptional as we worked through this acquisition together. We are excited that our customers will enjoy an even broader array of services, delivered with the same level of quality and care that our customers have become accustomed.”*

#### **Brian Steffens, Managing Director, Pursant**

*“This transaction was a Win-Win-Win for the owners, customers and employees of Revolent Solutions Group and Allstar Cleaning Service”, said Brian Steffens, Pursant Managing Director. “The owner of ACS was able to monetize the value of the company, while also providing excellent career growth opportunities for ACS employees and ensuring the same high touch level of service the customers are accustomed. Revolent has acquired a company that provides a solid customer base in a desirable geographic market, plus a talented team of professionals.” Pursant CEO, Mark Herbick, added, “These companies are a great fit as both have common cultures and values.”*

### About Pursant:

*Pursant helps business owners grow the value of their companies and maximize that value in a liquidity event, partial sale or complete exit.*

*Our Investment Banking, Strategic Transaction Support and Business Value Enhancement practices use a deep immersion process, our expansive networks and experience as owner/operators and dealmakers to successfully value optimize businesses and manage strategic transactions — vital, integrative initiatives for which our clients may not have the time, manpower or expertise.*